





Southern West Virginia Tourism Initiative -Hatfield-McCoy Emergency Relief Lending Program

By order of the Governor of West Virginia, as of Saturday, March 21, all Hatfield-McCoy Trail Systems and trailhead facilities were closed until further notice to help mitigate the spread of COVID-19.

In response to the closure of the trail system, Natural Capital Investment Fund has launched the Hatfield-McCoy Emergency Relief Lending program that will help support tourism related businesses with working capital needs until the reopening of the Hatfield-McCoy Trail Systems.

This is not a grant program and repayment is expected either from the proceeds of future assistance programs, including SBA loans or the future revenues of the business.

Loan Details

Loans are available for up to \$25,000, based on the business's average monthly revenues. Loan agreements will be structured as follows:

- Loan amounts are capped at approximately two months of the most current business revenue or \$25,000, whichever is less. \$25,000 Maximum Loan Amount.
- Six months of no interest or principal payments followed by 48 months of fully amortizing principal and interest at 5.00%.
- Interest will begin to accrue at the time the loan is disbursed.
- There are no prepayment penalties.
- Default loans are subject to collections.
- \$150 loan origination fee. This amount can be added to the loan.
- UCC filing on business assets.

Who is eligible?

- Applicants must be a Hatfield-McCoy Trail related business affected by COVID-19 located in Boone, Kanawha, Lincoln, Logan, McDowell, Mercer, Mingo, Wayne, or Wyoming Counties.
- Applying company must have been in existence before March 21, 2020.

Requirements

- Proceeds from the loan may only be used to assist with the working capital needs of the affected business.
- Any individual in the applying business with 20% or more ownership must personally guarantee the loan. Should no owner of the business have 20% ownership, Natural Capital Investment Fund will determine which owners will need to guarantee the loan.
- Borrowers are required to assign the proceeds of future assistance programs, including SBA loans, to the repayment to the **Hatfield McCoy Emergency Relief Loan**.

Logistics & Timeline

- Applicants should be prepared to complete an associated loan application and provide tax returns, profit and loss statements, as well as any other documentation required by Natural Capital Investment Fund.
- Loans are subject to availability of funds.

Contacts

Justin White

West Virginia Business Lender Natural Capital Investment Fund jwhite@conservationfund.org 304-575-1462

303 Washington St. W, Suite 201 Charleston, WV 25301 www.ncifund.org

Bryan Shaw, MBA

Program Administrator

Entrepreneurship and Business Coaching Center Southern West Virginia Community and Technical College

bryan.shaw@southernwv.edu

PO BOX 2900 Mount Gay, WV 25637 304-896-7314 (o) 304-687-7908 (c)